

Money Plus Group

...giving our clients a better deal



Welcome to MoneyPlus Group

The aim of this booklet is to provide an overview of how we can potentially help you and your clients to get a better deal. However there really is a lot more to us than these few pages can explain.

Over the many years of providing financial products, we've listened to our clients and learnt a few things about what's most important to them. Our clients have told us that the essential elements of our promise are a wide choice of products and services, good communication, long-term value and unrivalled service.

I hope this brief booklet gives you a flavour of the kind of company that MoneyPlus Group is, and that it makes you want to talk to us further about developing a working partnership.

If you want me to explain anything further, or you'd like to arrange an informal chat, please call me on 0161 927 3291. I'd be happy to take your call.

Chris Davis
Chief Executive, MoneyPlus Group

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A bit about what we do

Our aim is to improve the situation of our clients by giving them a better deal. So how do we do this? This depends on which perspective you take, as there are many people we help in a variety of ways, such as:

- For people that are struggling with their finances (personal loans, overdrafts, store cards and credit card debts) - we enable them to regain control of their finances and get out of debt, but in a more affordable way. Our services enable a full rehabilitation to improve a client's financial situation and rebuild their credit rating.
- For companies with a client base of people who are struggling to maintain their payments - we can help your clients to start repaying you again, saving you time, money and resources involved with chasing these debts.
- If you offer loan products, but are struggling to find finance for your clients - we can enable you to offer a suitable product that will help them to consolidate their finances.
- If you are another company within this sector, but currently don't offer the breadth of products that we provide - we can enable you to offer these indirectly as a partner – retaining total control of your client.
- For organisations or trade bodies - we enable you to offer vital services to members and help them get back on track with their finances.

This by no means covers all the scenarios where we can help, as our toolbox contains many other specific subsidiary products to make things easier, quicker or better for you and your clients. Ultimately, we help you to help your clients. With us, everyone can be better off.

"MPG have maintained an extremely high level of customer service and their staff are always friendly; willing to answer any questions that we may have."

Lee Robinson, Director, Dissolve Debt Ltd

How we help you and your clients

Working with MoneyPlus Group offers many benefits to you and your clients, including:

Benefits for you:

- Help vulnerable clients deal with their finances by offering additional useful services
- Generate additional revenue stream (paid promptly)
- Reduce time, money, resources chasing clients with financial issues
- Turn “can’t pays” into “can pays”
Regular reporting on case progress
- Fulfil FSA’s Treating Customers Fairly initiatives
- Reputable and professional organisation - no associated brand damage
- Retain contact with your client

Benefits for your clients:

- Immediate relief from financial stress
- Regain control of finances and rehabilitate financial situation
- Maintain multiple repayments in a simpler and more affordable way
- Re-education on effective budgeting and money management – less likely to suffer again in future
- Avoid bankruptcy or the loss of home (providing payments are maintained)
- Receive honest and impartial advice on their financial situation from reputable company
- Offered a range of products to suit their individual circumstances

“The communication we have between us is excellent and they go the extra mile to look after our clients.”

Chris Stuart, Director at Debt Movers



How it all works

For us to start helping you and your clients, it really couldn't be simpler:

1

You transfer your client to us in whatever way suits you best – most clients are transferred via a designated telephone number, via secure email or through our online portal (we can even “white-label” the service and answer the response as a member of your staff if you need us to).

2

Your client's financial situation is ascertained by going through their income and expenditure and all the most relevant product/s are presented, together with a recommended course of action – so an informed decision can be made.

3

You receive regular reporting on each client's status, along with swift commission payment for all successful outcomes.

"I have found MPG to be extremely professional at all times. I receive regular reports that are always updated and correct."

**Stephanie Atkinson, Managing Director,
Betterway Debt Solutions**

To see how this could work for your business, or for further information, please contact us now on 0161 927 3351 or email info@moneyplusgroup.co.uk

A little bit about who we are

MoneyPlus Group (MPG) is a privately-owned group of financial services companies with one common focus – giving our clients a better deal.

Within the group are a number of consumer-facing trading styles – such as Chiltern, The Debt People and Hamilton Locke. Between these and our partners we offer virtually everything to improve your clients’ financial situation - from repayment plans (like Debt Management and IVAs), to a unique solution that lowers household bills.

We recognise you have many choices available, hence our focus on delivering an unrivalled service. As a result, we’ve managed to sustain relationships with our partners and introducers over a period of years.

We’re also aware how important “reputation” and “integrity” are to your business, which is why we are founder members of the trade body DEMSA. Through this association, the relevant companies have received accreditation from the Office of Fair Trading (OFT). To achieve this meant demonstrating over a period of time that we are completely transparent and deliver a service above the requirements of the law. Regular independent audits from both DEMSA and the OFT are also undertaken to ensure that quality is maintained. DEMSA is the only trade body in the country, working within the debt advice sector that can boast OFT approval.

If you like what you’ve seen so far, please call us to discuss how we could potentially work together. If not, please let us know so we can do something about it.

To see how we can help you and your customers, or for further information, contact us now on 0161 927 3351 or email info@moneyplusgroup.co.uk

Trading Styles



Chiltern
:the debt people



“Consumers can be confident that where they see the OFT Approved Code logo they will be treated fairly.”

John Fingleton, OFT chief executive

Contact us

For more information on how we can help you and your customers, or to arrange an informal meeting, please contact us on any of the following:

Telephone: 0161 927 3351

Fax: 0161 927 3286

Email: info@moneyplusgroup.co.uk

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